

## 2008 KINSEY REPORT

## FAMILY SEDAN CATEGORY

PARTS DESCRIPTION		TOYOTA	LEXUS	MAZDA	VOLVO	BMW	MERCEDES	JAGUAR	AUDI
PRICES INCLUDE VAT		AVENSIS	IS 250	6	S40	320 D	C220	X TYPE	A4
		D4D EXCL.		2.3 INDIVIDUAL	2.0 D		Cdi	2.2 D SE	1.8 Fsi
RETAIL SELLING PRICE	R	285 800,00	311 500,00	266 600,00	277 000,00	318 000,00	333 000,00	310 000,00	285 000,00
PARTS BASKET AS % OF SELLING PRICE		18,90%	18,10%	21,54%	21,27%	19,88%	24,22%	26,33%	29,57%
AIR FILTER	R	341,61	366,44	237,99	228,00	415,00	259,51	250,37	311,19
OIL FILTER	R	106,99	134,93	99,08	141,36	173,80	130,17	166,91	218,86
FUEL FILTER	R	267,24	526,83	51,00	256,50	477,10	514,27	673,60	N/A
SPARK PLUG EACH	R	N/A	349,27	179,00	N/A	N/A	N/A	N/A	142,04
R/H WIPER BLADE	R	225,21	289,58	65,99	513,00	345,30	284,87	184,97	272,46
L/H WIPER BLADE	R	139,09	210,67	65,99	PAIR	238,70	284,74	184,97	272,46
FRONT BRAKE PADS	R	938,65	828,02	923,12	820,80	1 631,40	804,56	1 390,80	1 544,07
REAR BRAKE PADS/SHOES	R	498,93	583,29	1 036,88	741,00	1 041,50	988,16	1 986,91	792,52
SUB TOTAL : A	R	2 517,72	3 289,03	2 659,05	2 700,66	4 322,80	3 266,28	4 838,53	3 553,60
FRONT SHOCKABSORBER / STRUT	R	1 473,89	2 072,01	940,49	1 550,40	2 757,90	2 842,16	1 335,82	2 212,98
REAR SHOCKABSORBER / STRUT	R	1 345,21	1 750,52	719,06	1 208,40	1 475,30	2 194,92	1 443,59	2 161,52
FAN BELT	R	561,84	479,89	1 160,57	336,30	580,20	480,36	204,55	400,31
FRONT BRAKE DISC	R	814,66	1 114,29	1 417,84	923,40	1 323,00	1 129,65	1 609,49	1 181,34
CAM BELT / TIMING CHAIN	R	630,49	624,25	1 407,96	1 732,80	1 104,00	1 462,32	1 295,12	902,97
CLUTCH PLATE	R	3 179,45	539,54	1 808,97	3 283,20	3 511,39	5 676,34	2 415,25	3 010,28
PRESSURE PLATE	R	KIT	1 813,13	1 119,23	KIT	KIT	KIT	KIT	2 864,33
CLUTCH RELEASE BEARING	R	220,01	374,06	345,40	1 504,80	KIT	1 723,12	894,33	685,82
WATER PUMP	R	1 415,54	1 338,79	1 252,27	1 504,80	2 488,90	1 812,01	2 458,33	2 233,61
RADIATOR	R	3 787,01	3 209,79	2 342,46	2 302,80	4 108,20	4 145,74	2 841,72	4 151,61
RADIATOR CAP	R	109,59	136,67	173,67	233,70	179,20	190,85	211,31	51,91
THERMOSTAT	R	222,37	254,31	677,55	444,60	605,40	710,14	281,75	WITH W/PUMP
SUB TOTAL : B		13 760,06	13 707,25	13 365,47	15 025,20	18 133,49	22 367,61	14 991,26	19 856,68
FRONT BUMPER SKIN	R	1 898,83	2 158,81	5 022,96	4 993,20	6 957,60	5 516,96	8 962,69	6 152,34
REAR BUMPER SKIN	R	1 672,37	1 696,06	4 907,22	3 967,20	4 716,10	5 033,01	6 922,66	5 871,64
BONNET	R	3 661,90	4 807,62	3 140,24	4 104,00	3 208,30	6 500,54	8 384,48	5 487,82
GRILLE	R	1 836,18	1 173,82	1 311,49	1 801,20	1 009,20	2 544,86	1 924,68	2 861,17
BOOT LID / TAILGATE	R	4 512,19	4 305,42	3 458,59	4 354,80	2 773,00	3 844,86	5 664,03	5 165,38
R/H FRONT DOOR	R	4 979,70	4 962,76	3 310,72	5 244,00	2 731,10	6 435,60	7 317,40	5 072,98
R/H FRONT FENDER	R	1 843,61	1 804,53	1 347,40	2 074,80	927,00	3 976,82	2 841,70	3 449,15
R/H REAR FENDER	R	4 782,68	3 714,01	5 864,82	3 967,20	5 323,30	8 603,67	2 126,26	5 001,85
WHEEL RIM	R	3 653,43	4 455,86	4 517,39	2 371,20	1 900,00	4 617,62	6 930,99	7 134,86
HEADLIGHT ASSEMBLY	R	2 707,49	4 240,15	4 916,80	2 530,80	4 470,00	3 275,65	4 250,82	7 969,22
TAIL LIGHT ASSEMBLY	R	1 208,94	1 124,85	1 408,23	1 938,00	3 718,00	1 723,86	2 163,82	2 234,78
FRONT WINDSCREEN	R	4 994,39	4 950,85	2 200,83	3 853,20	3 015,30	2 959,55	4 291,96	4 468,06
SUB TOTAL : C		37 751,71	39 394,74	41 406,69	41 199,60	40 748,90	55 033,00	61 781,49	60 869,25
TOTAL : A + B + C	R	54 029,49	56 391,02	57 431,21	58 925,46	63 205,19	80 666,89	81 611,28	84 279,53

NETT PRICING

XENON