

2011 KINSEY REPORT

"B" SEGMENT CATEGORY

PARTS DESCRIPTION		RENAULT	FORD	HYUNDAI	CITROEN	VW	HONDA	OPEL	SUZUKI
PRICES INCLUDE VAT		SANDERO 1.6	FIESTA 1.4	i20 1.4 GL	C3 1.4i	POLO 1.4i	JAZZ 1.5 i	CORSA 1.4	SWIFT 1.4 GLS
		DYNAMIQUE	AMBIENTE 5 DR		ATTRACTION	COMFORTLINE	ELEGANCE	ESSENTIA	
RETAIL SELLING PRICE	R	124 900,00	163 880,00	157 900,00	164 930,00	170 000,00	198 551,00	163 200,00	169 900,00
PARTS BASKET AS % OF SELLING PRICE		29,53%	25,15%	27,77%	32,83%	35,43%	32,25%	42,96%	45,95%
AIR FILTER	R	116,33	168,72	194,23	117,00	149,66	164,75	160,53	310,33
OIL FILTER	R	74,45	57,11	57,93	106,46	107,58	68,55	103,10	176,36
FUEL FILTER	R	147,96	N/A	243,04	N/A	344,51	362,06	N/A	N/A
POLLEN FILTER	R	N/A	79,12	256,93	167,00	213,08	402,33	168,66	321,73
SPARK PLUG EACH	R	29,08	20,67	80,47	88,85	47,64	445,31	67,77	114,42
R/H WIPER BLADE	R	61,23	198,99	97,47	336,88	350,62	257,39	285,39	243,64
L/H WIPER BLADE	R	61,23	169,12	42,58	317,18	SET	257,39	169,13	220,94
FRONT BRAKE PADS	R	558,30	1 537,86	873,14	760,60	726,98	693,80	828,99	798,00
REAR BRAKE PADS/SHOES	R	701,40	704,99	845,74	1 104,06	986,33	432,01	1 164,28	1 446,38
SUB TOTAL : A		1 749,98	2 936,58	2 691,53	2 998,03	2 926,40	3 083,59	2 947,85	3 631,80
CAM BELT / TIMING CHAIN	R	492,48	405,90	693,71	460,17	718,20	658,33	623,27	658,00
FRONT BRAKE DISC	R	612,25	1 026,40	1 026,78	1 272,71	552,56	1 823,32	1 508,36	1 207,61
REAR BRAKE DRUM / DISC	R	1 020,30	615,60	1 037,76	1 570,78	740,30	1 533,52	1 644,19	1 155,32
FRONT SHOCKABSORBER / STRUT	R	1 134,30	885,92	1 079,45	1 845,43	852,86	2 610,01	824,40	2 602,85
REAR SHOCKABSORBER / STRUT	R	1 115,18	867,33	1 119,21	721,78	684,55	994,96	841,30	1 854,20
CLUTCH PLATE	R	1 932,89	1 374,16	779,53	1 654,92	584,36	1 068,44	1 667,55	1 667,55
PRESSURE PLATE	R	KIT	SET	688,40	1 798,56	414,61	1 437,67	2 152,83	1 536,63
FAN BELT	R	244,97	817,21	276,66	239,73	238,02	270,86	258,15	137,80
ALTERNATOR	R	3 027,46	1 868,46	4 046,33	2 526,68	7 156,30	4 963,42	3 307,29	8 519,34
SUB TOTAL : B		9 579,83	7 860,98	10 747,83	12 090,76	11 941,76	15 360,53	12 720,78	19 339,30
BONNET	R	1 767,00	1 785,24	2 423,61	2 192,49	2 426,05	2 247,92	3 217,56	3 420,00
FRONT BUMPER SKIN	R	1 311,19	1 754,34	1 666,21	2 736,35	2 679,00	3 843,02	4 785,78	4 682,14
GRILLE	R	745,77	365,88	487,10	998,98	1 477,19	928,87	488,81	431,93
L/H FRONT FENDER	R	1 020,30	702,24	812,66	1 380,40	1 343,14	1 836,32	1 869,57	1 719,69
WHEEL RIM	R	1 130,99	661,55	1 176,82	399,48	4 455,77	1 839,22	1 049,86	4 112,14
L/H HEADLIGHT ASSEMBLY	R	2 160,30	2 678,64	2 558,05	1 470,38	1 990,00	2 819,86	2 985,10	2 480,12
FRONT WINDSCREEN	R	2 279,09	2 600,00	1 955,70	2 558,10	3 035,25	3 824,59	3 969,25	4 275,00
RADIATOR	R	1 362,30	1 638,67	1 844,12	1 395,44	2 584,32	5 849,92	3 422,94	3 337,99
R/H FRONT DOOR	R	2 280,00	3 226,20	3 169,04	5 327,78	4 786,05	2 269,52	5 219,15	4 799,12
R/H REAR DOOR	R	2 280,00	2 966,93	3 062,22	5 327,78	4 490,63	2 853,73	4 338,73	4 599,17
R/H FRONT WINDOW GLASS	R	501,40	760,00	920,24	464,37	724,65	1 436,71	1 386,13	2 000,00
REAR BUMPER SKIN	R	1 425,00	1 141,14	1 285,49	2 627,21	3 348,75	3 493,48	4 245,26	4 300,74
L/H REAR FENDER	R	2 844,38	1 739,31	3 274,22	3 920,33	4 040,00	4 464,35	5 608,50	2 732,76
BOOT LID / TAILGATE	R	1 932,30	2 178,88	3 190,86	4 569,09	5 006,61	3 276,81	6 169,24	6 242,86
L/H TAIL LIGHT ASSEMBLY	R	1 034,89	1 718,00	1 249,13	2 225,93	892,37	2 993,84	1 638,47	1 881,57
REAR WINDSCREEN	R	1 476,30	4 500,00	1 334,94	1 460,96	2 089,06	1 619,23	4 040,33	4 091,17
SUB TOTAL : C	R	25 551,21	30 417,02	30 410,41	39 055,07	45 368,84	45 597,39	54 434,68	55 106,40
TOTAL : A + B + C	R	36 881,02	41 214,58	43 849,77	54 143,86	60 237,00	64 041,51	70 103,31	78 077,50
		SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	PADS	PADS
		BELT	BELT	CHAIN	BELT	CHAIN	CHAIN	CHAIN	CHAIN
		SET OF 2	DRUM	DRUM	DRUM WITH HUB	DRUM	DRUM	SET OF 2	DISC
		DRUM	P.G. GLASS					DISC SET OF 2	P.G. GLASS