

2011 KINSEY REPORT

"CROSSOVER" CATEGORY

PARTS DESCRIPTION		NISSAN	TOYOTA	KIA	HYUNDAI	SUBARU	DAIHATSU	CHEVROLET	CHERY	HONDA	NISSAN	LAND ROVER	AUDI
PRICES INCLUDE VAT		LAVINA 1.6	AVANZA 1.5 SX	SPORTAGE 2.0	IX 35 2.0 CRDI	FORESTER 2.5 X	TERIOS	CAPTIVA 3.0 LTZ	TIGGO TXE 2.0	CRV 2.4 i VTEC	X TRAIL 2.5	FREELANDER 2.2	Q5 2.0T FSI
		ACENTA		CRD i 2x4 MAN	GLS		4x4	AUTO		EXECUTIVE	4x4 SE	D TD4S	QUATTRO
RETAIL SELLING PRICE	R	166 800.00	166 400.00	299 995.00	309 900.00	299 500.00	259 995.00	434 900.00	194 900.00	365 621.00	323 900.00	392 995.00	481 815.00
PARTS BASKET AS % OF SELLING PRICE		35.51%	36.32%	24.81%	26.93%	27.98%	32.70%	20.45%	46.01%	27.68%	34.28%	31.16%	30.62%
AIR FILTER	R	298.93	228.68	144.80	174.42	235.62	394.91	582.40	204.30	227.93	417.23	339.45	196.31
OIL FILTER	R	97.24	118.77	203.07	224.22	84.67	112.06	140.96	112.54	68.55	97.24	178.59	225.97
FUEL FILTER	R	N/A	760.30	317.33	505.15	66.60	N/A	181.86	54.50	858.21	N/A	699.34	773.04
POLLEN FILTER	R	561.84	N/A	260.66	287.79	393.98	N/A	362.90	235.91	494.37	545.48	200.02	315.55
SPARK PLUG EACH	R	122.84	64.27	N/A	249.92	151.56	456.70	47.45	352.72	122.34	N/A	N/A	73.83
R/H WIPER BLADE	R	128.67	141.99	296.09	97.47	246.32	210.65	179.91	105.48	209.33	177.27	340.88	287.20
L/H WIPER BLADE	R	78.94	97.04	251.12	42.58	160.66	210.65	326.96	114.90	125.70	150.58	340.88	287.20
FRONT BRAKE PADS	R	829.27	750.80	1 101.25	743.80	1 358.91	1 886.53	1 197.19	586.25	1 214.89	998.14	1 435.47	1 547.53
REAR BRAKE PADS/SHOES	R	441.03	503.74	783.68	865.26	895.06	803.10	741.83	291.75	984.52	710.32	1 049.83	1 115.74
SUB TOTAL :A		2 558.76	2 665.59	3 358.00	2 940.69	3 691.74	3 769.46	4 170.71	1 753.08	4 536.22	3 218.60	4 584.46	4 822.37
CAM BELT / TIMING CHAIN	R	366.57	812.73	668.86	805.62	1 248.18	939.25	2 735.62	1 172.74	1 122.89	1 735.59	977.07	4 268.06
FRONT BRAKE DISC	R	1 269.78	822.18	1 125.44	1 067.50	1 222.59	2 294.57	2 167.13	911.78	1 105.39	1 739.39	864.67	1 769.61
REAR BRAKE DRUM / DISC	R	1 164.83	662.08	1 017.43	965.04	1 069.80	1 835.65	2 217.11	837.00	1 251.42	2 268.22	771.78	758.24
FRONT SHOCKABSORBER / STRUT	R	572.91	674.03	1 300.58	1 435.96	959.43	3 193.09	1 646.90	1 759.46	2 555.94	3 381.24	2 073.42	2 645.38
REAR SHOCKABSORBER / STRUT	R	584.70	349.15	2 885.29	1 036.47	696.36	1 614.39	4 562.72	1 104.53	3 290.97	2 115.48	1 658.52	1 642.46
CLUTCH PLATE	R	2 000.11	1 180.36	1 308.41	10 598.91	AUTO	1 072.66	AUTO	1 789.57	1 222.59	1 866.19	3 350.12	3 703.59
PRESSURE PLATE	R	2 393.01	937.06	1 139.75	KIT	AUTO	1 099.34	AUTO	1 505.53	2 143.34	1 331.83	KIT	3 021.36
FAN BELT	R	309.62	985.38	794.93	519.04	379.88	631.00	383.90	564.16	397.78	579.05	393.96	459.26
ALTERNATOR	R	5 353.27	5 631.33	4 432.62	8 482.91	9 933.41	11 135.41	6 390.13	3 820.93	7 708.98	15 497.08	2 941.45	12 698.02
SUB TOTAL :B		14 014.80	12 054.30	14 673.31	24 911.45	15 509.65	23 815.36	20 103.51	13 465.70	20 799.30	30 514.07	13 030.99	30 965.98
BONNET	R	2 449.42	2 063.57	4 953.94	5 469.57	4 103.01	3 891.16	5 206.32	5 303.95	5 531.70	4 576.54	7 940.36	14 088.60
FRONT BUMPER SKIN	R	3 270.82	1 837.35	2 553.12	2 818.87	3 177.90	4 884.08	4 148.56	2 474.96	4 988.40	3 893.64	7 797.38	7 990.86
GRILLE	R	557.82	3 033.77	2 222.94	1 651.72	4 403.51	2 305.17	2 330.82	1 781.27	6 145.32	2 120.75	INCL. IN BUMPER	4 813.25
L/H FRONT FENDER	R	2 324.92	1 158.31	2 176.68	1 456.36	1 367.67	2 052.92	2 167.94	1 824.60	2 996.60	3 233.21	5 402.60	4 687.24
WHEEL RIM	R	630.20	2 687.85	4 122.55	3 288.14	1 119.76	4 387.62	5 687.05	2 597.91	5 505.36	10 095.26	5 913.59	15 418.11
L/H HEADLIGHT ASSEMBLY	R	2 329.53	1 871.70	8 175.92	3 286.48	3 989.65	3 657.91	2 703.75	4 373.07	4 816.25	3 641.97	3 534.95	5 681.71
FRONT WINDSCREEN	R	2 876.84	5 521.72	3 978.08	2 317.03	3 652.61	4 228.56	2 069.16	4 664.25	4 576.54	7 407.90	4 572.67	
RADIATOR	R	3 577.88	3 778.06	4 437.38	6 233.08	5 064.10	4 438.00	3 626.90	2 526.42	5 185.53	4 925.55	4 990.09	3 872.25
R/H FRONT DOOR	R	3 648.00	3 567.96	3 777.38	4 170.55	5 285.70	4 186.35	5 341.50	8 983.92	6 463.81	5 214.45	11 709.67	4 582.64
R/H REAR DOOR	R	3 542.90	3 356.33	3 618.94	3 995.62	5 138.87	4 092.43	6 280.12	8 575.03	6 024.30	5 214.45	10 408.67	7 030.84
R/H FRONT WINDOW GLASS	R	1 364.83	1 095.64	1 230.05	1 135.75	3 390.77	824.51	1 233.21	438.12	1 540.13	4 327.25	2 021.30	815.35
REAR BUMPER SKIN	R	3 517.94	1 955.91	2 046.45	5 919.00	3 177.90	4 132.68	4 078.33	2 305.08	3 554.43	2 240.67	6 319.70	4 372.89
L/H REAR FENDER	R	5 460.03	3 355.85	5 016.29	5 538.42	6 198.66	4 843.83	5 900.59	17 358.78	7 313.74	4 905.37	10 805.19	13 091.92
BOOT LID / TAILGATE	R	3 555.22	4 007.49	4 716.44	5 207.36	6 311.69	5 523.35	4 979.50	12 054.86	6 016.02	7 001.25	12 595.93	12 219.68
L/H TAIL LIGHT ASSEMBLY	R	1 334.34	1 404.51	1 557.49	1 477.30	2 750.77	1 232.77	1 226.99	715.94	2 285.24	1 800.61	2 209.32	4 137.01
REAR WINDSCREEN	R	2 214.05	5 024.36	1 822.59	1 626.69	5 460.35	2 747.77	2 255.67	1 067.33	2 821.89	9 530.88	5 775.94	4 386.20
SUB TOTAL :C	R	42 654.74	45 720.38	56 406.24	55 591.94	64 592.92	57 429.11	64 660.94	74 450.40	75 852.97	77 298.39	104 832.59	111 761.22
TOTAL :A + B + C	R	59 228.30	60 440.27	74 437.55	83 444.08	83 794.31	85 013.93	88 935.16	89 669.18	101 188.49	111 031.06	122 448.04	147 549.57

SHOES	SHOES	PADS	PADS	PADS	SHOES	PADS	PADS	PADS	PADS	PADS	PADS	PADS	PADS
CHAIN	CHAIN	CHAIN	CHAIN	2 CHAINS	BELT	CHAIN	BELT	CHAIN	CHAIN	CHAIN	BELT	2 CHAINS	
DRUM	DRUM	DISC	DISC	DISC	DRUM	DISC	DISC	DISC	DISC	DISC	DISC	DISC	DISC
COMPLETE SIDE													